



Omiksa Univo
BY OMIKSA ASSOCIATES

BUSINESS OPERATING SYSTEM

Your entire business. **One** system.

Sales, inventory, purchasing, finance, payroll and tax — every function on one data core, sharing the same customers, items and entities. **One platform instead of seven.**

CRM & Sales

Inventory

Purchasing

Finance & GL

Payroll & HR

Tax & GST

No-code

Multi-entity

Cloud or on-prem

8+

Integrated modules on one Data Core

∞

Entities in a group, one login

1

Ledger under every transaction

0

Apps to stitch together

THE PROBLEM

Most businesses run on 7 tools that don't talk to each other.

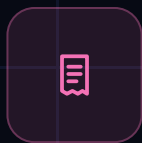
A CRM here, accounting there, spreadsheets for stock, a separate payroll app — islands that never agree.



CRM



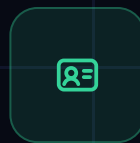
Accounting



Billing



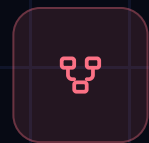
Procurement



Payroll



Inventory



Spreadsheets

Every gap between them is a record re-keyed by hand, a report that won't reconcile, and another late night at month-end.

Re-Keyed

The same record, typed into three systems

Out of Sync

Stock, Sales and the books never quite agree

Hours Lost

Every close becomes a reconciliation marathon

Your entire business on one connected core.

Nine functional areas, not nine apps — sharing one set of customers, items and entities.

 CRM & Sales Leads, pipelines, quotes	 Invoicing & Tax GST invoices, CN/DN, e-invoice	 Inventory Multi-warehouse, stock ledger
 Procurement PO, GRN, vendor bills	 Finance & GL Auto-posting, reports, close	 Payroll & HR Salary, statutory, payslips
 No-code platform Objects, flows, approvals	 Multi-entity Per-entity books, consolidate	 Dashboards & BI DIY, per-role, drill-down

One Data Core

A sale updates Stock, posts the Invoice, hits the dashboard

One Login

Every entity and module, no app-switching

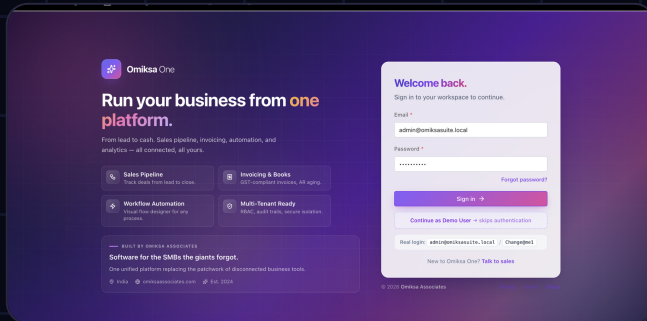
One Source of Truth

The numbers are always the same numbers

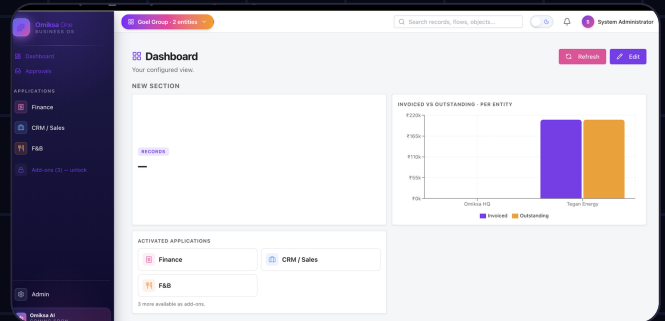
SEE IT

The real product, on one screen.

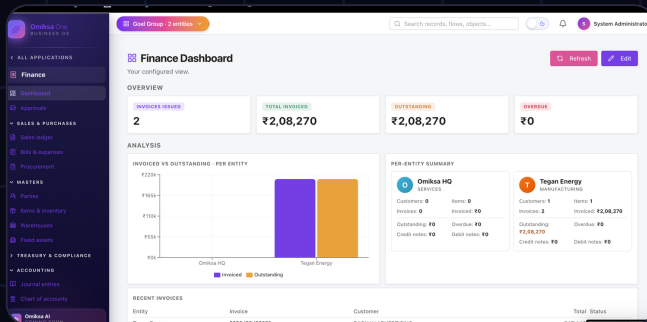
From sign-in to your dashboard, finance and one-click app activation — a few of the actual screens, all on one core.



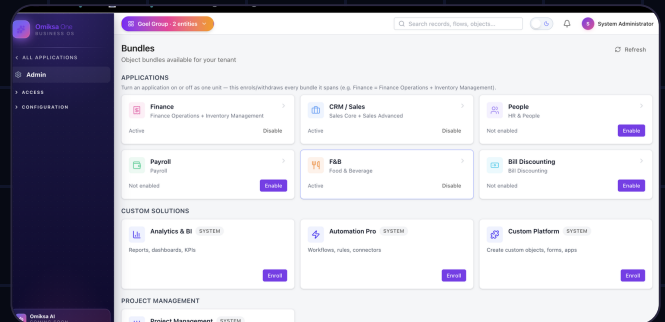
ONE SECURE SIGN-IN



YOUR DASHBOARD



FINANCE & BOOKS



ACTIVATE APPS ON THE GO

Build It Yourself

Drag widgets into sections and forms

Per-Role Views

Each team sees what matters to them

Every Entity

One group view, or drill into one

Win the work, bill it, fulfil it.

One thread of customer and item data from first touch to delivered order.



CRM & Sales

Capture leads, move them through visual pipelines, and turn a won quote into a sales order in one click — every record tagged to the right entity.

Leads & pipelines

Quotes → Orders

Activities

Customer 360



Invoicing & GST

GST-correct invoices, credit and debit notes, multi-copy GST prints and bilingual layouts — with the tax engine computing every line.

e-Invoicing-ready

CGST/SGST/IGST

Credit/Debit notes

Templates



Inventory & Warehouses

Track stock across multiple warehouses with transfers, adjustments, reconciliation and a full movement ledger — reflected live on the item master.

Multi-warehouse

Stock ledger

Transfers

Reconcile



Procurement & Payables

Raise purchase requests, issue POs, receive goods and book vendor bills with three-way match, input-GST credit and TDS on payments.

PO → GRN → Bill

Three-way match

Input GST

TDS

From Lead to Delivered

One connected pipeline

Tax Handled

Correct on every line, automatically

Stock Always Right

Every move on the books

Pay people, close the books, scale the group.

The operational engine — finance, people, and the platform that lets you shape it without code.



Finance & Accounting

A real double-entry ledger where invoices, expenses and payroll post themselves — with trial balance, P&L, balance sheet, journals and period close.

Auto-posting

Chart of accounts

Financial reports

Period close



Payroll & HR

Salary structures, statutory PF / ESI / PT / TDS, payslips and Form 16, with employee and recruitment data tied to the same org.

Statutory

Payslips

Form 16

Recruitment



No-code platform

Add objects and fields, draw workflows, set multi-tier approvals and business rules — reshape the product for your business without a developer.

Objects & fields

Workflows

Approvals

Rules



Multi-entity groups

Run many companies, each with its own books, branding and compliance, and see one live consolidated group P&L across all of them.

Per-entity books

Consolidation

One login

Per-entity branding

Books Close Themselves

Routine activity auto-posts

People, Paid Right

Statutory built in

Shape It Yourself

No developer required

One record, the whole journey.

A sale flows through every module on one platform — drawing down stock, computing tax and posting itself to the ledger, with no re-keying in between.

ORDER TO CASH — THE FLAGSHIP FLOW



THE SAME PATTERN, EVERYWHERE

PROCURE TO PAY Request → PO → Goods receipt → Vendor bill → Payment

HIRE TO PAY Candidate → Employee → Payroll run → Payslip → Posted

RECORD TO REPORT Source docs → Auto journals → Trial balance → Statements → Period close

Zero Re-Keying

Context flows with the record

Auto-Posted

The ledger keeps itself current

Audit-Ready

Every step on the timeline

MADE FOR YOU

The same core, shaped for your sector.

One platform, configured with the right depth for how you actually operate.



Trading & distribution

Entity-tagged stock, quote-to-cash, group P&L.



Restaurants & F&B

KOT, tables, recipes, aggregator orders, POS.



Manufacturing

Bill of materials, plate/unit costing, margins.



Professional services

Projects, time, retainer billing, approvals.



Retail

Multi-store stock, fast billing, GST prints.



Asset-heavy & energy

Fixed assets, depreciation, procurement, books.

Start Fast

Seeded Chart of Accounts, tax, templates

Grow Without Limits

Add objects, fields and flows yourself

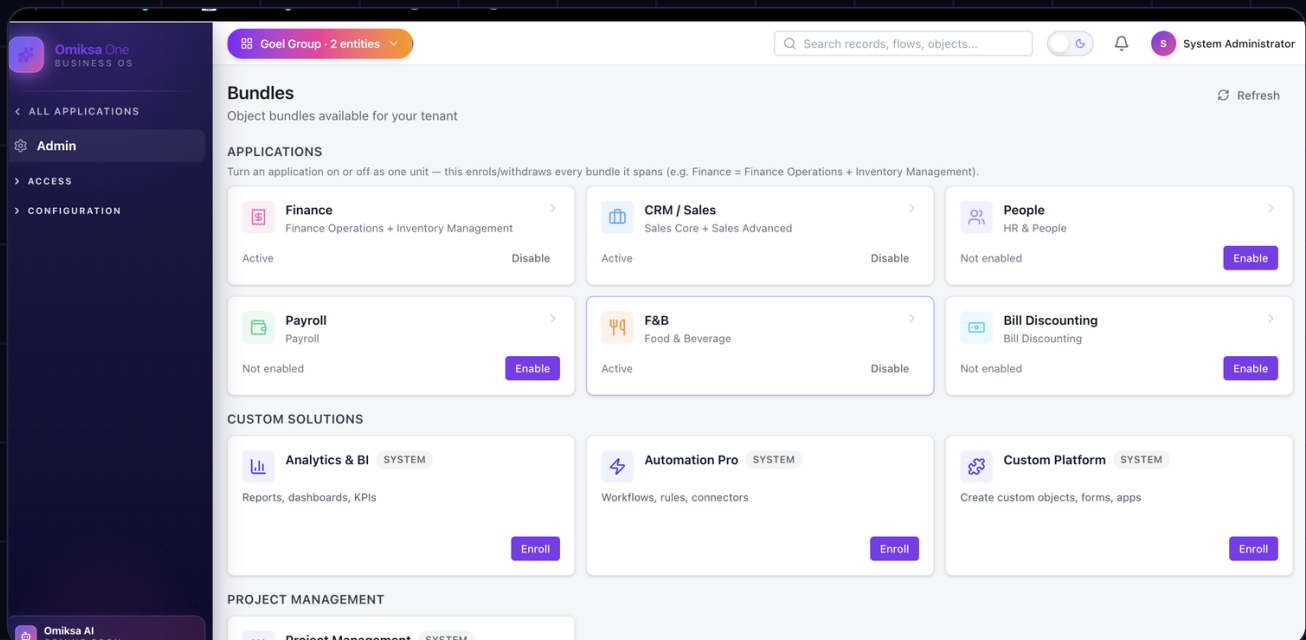
One Bill, One Team

No integration projects, no glue code

ACTIVATE ON THE GO

Switch on what you need. Billing starts when you do.

Turn an application on or off as one unit. You only pay for the apps you've enabled — add People, Payroll or Bill Discounting the moment you need them.



Pay as You Enable

Billing begins only when an app is switched on

Modular Bundles

Each app enrolls its objects as one unit

Grow One App at a Time

No big-bang migration, ever

Your data, on your terms.

The exact same product — choose where it runs. Move between models as you grow.



CLOUD · SAAS

Managed in the Cloud

We host, secure, back up and scale Omiksa Univo for you. Sign in from anywhere and go live in days — always on the latest version, with nothing to run yourself.

- ✓ **Live in days** — no servers to buy or set up
- ✓ **Always current** — updates and new modules land automatically
- ✓ **Resilient** — managed backups, high availability and monitoring
- ✓ **Elastic** — scales up and down with your business

BEST FOR

Teams that want to move fast and leave the infrastructure to us.



ENTERPRISE · ON-PREMISE

Inside Your Premises

Deploy on your own servers or private cloud. Your data never leaves your network — it stays on your infrastructure, under your own security, audit and compliance regime.

- ✓ **Data stays in-house** — nothing leaves your network or country
- ✓ **Your keys, your rules** — your identity, encryption and access policies
- ✓ **Compliance-ready** — meet data-residency and sovereignty mandates
- ✓ **Full control** — you own where every record physically lives

BEST FOR

Regulated, security-first or sovereignty-bound organisations.

Same Product

Every feature, either way

Data Residency

Keep it in-house when you must

No Lock-In

Start cloud, move on-prem — or the reverse

Simple plans. Pay for what you switch on.

Start with one app on one entity and scale per entity as you grow. Switch apps on or off any month — you're only billed for what's enabled.

STARTER

For a single company getting its books and sales onto one system.

- ✓ One application (Finance or CRM)
- ✓ Up to 5 users
- ✓ Core dashboards & reports
- ✓ GST-compliant invoicing
- ✓ Email support

[Start free trial](#)

MOST POPULAR

GROWTH

For multi-entity groups running several connected apps.

- ✓ Up to 4 applications
- ✓ Unlimited users
- ✓ Multi-entity consolidation
- ✓ Workflow automation & approvals
- ✓ No-code customization
- ✓ Priority support

[Talk to sales](#)

ENTERPRISE

For scale, compliance and data residency on your terms.

- ✓ All applications + add-ons
- ✓ On-premise or private cloud
- ✓ SSO, audit & data residency
- ✓ Dedicated success manager
- ✓ Custom SLAs & onboarding

[Contact us](#)

Modular Add-ons

Analytics, Automation & Custom Platform — enable any time

Annual Saving

Two months free on yearly billing

No Lock-In

Start on one entity, scale when ready



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BY OMIKSA ASSOCIATES

LET'S TALK

Ready to run it all on **one system?**

Replace the patchwork with one connected platform for sales, operations, finance and people — the books always in sync and a live view across every entity. Cloud or on your own premises.

Book a walkthrough and see your business on one screen.

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